

P/01 · OPERATING MODEL · HOLDING PERIOD

Value Creation From Process Agentification.

Releasing margin and capacity by rebuilding portfolio-company processes as agent-operated workflows.

FOR · PE · VC · CORPORATE M&A TEAMS

A productised offering from AI Lighthouse Partners.

OVERVIEW **PROCESS AGENTIFICATION**

Turn AI ambition into measurable EBITDA.

We identify the processes that consume the most human effort across the portfolio company and rebuild them as agent-operated workflows. Margin and capacity are released without expanding the bench, and AI investment becomes a defensible line in the value-creation case.

01 • WHAT WE DO

A focused 4-stage engagement. First, a process audit across the highest-effort functions — finance, operations, customer support, sales operations, procurement. Second, an agentification roadmap with prioritised value levers and effort estimates. Third, in-flight delivery: agents built, tested and live in production. Fourth, measured EBITDA capture, tracked against baseline.

02 • WHAT YOU GET

Agent-operated workflows live in production across the prioritised processes. A margin-uplift dashboard quantifying the EBITDA contribution. A value-creation case ready to feature in the next exit narrative — including before/after process metrics, cycle-time reduction and FTE re-allocation.

03 • TYPICAL TIMELINE

90–180 days end-to-end. The first 30 days are diagnostic and roadmap; days 30–120 build and pilot the priority agents; days 120–180 hardening and EBITDA measurement against baseline.

HEADLINE OUTCOME

5–20%

EBITDA MARGIN IMPROVEMENT

Request a deep-dive briefing — info@ailighthousepartners.com · <https://ailighthousepartners.com>