

P/01 · OPERATING MODEL · HOLDING PERIOD

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# Value Creation From Process Agentification.

*Releasing margin and capacity by rebuilding portfolio-company processes as agent-operated workflows.*

FOR · PE · VC · CORPORATE M&A TEAMS

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*A productised offering from AI Lighthouse Partners.*

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**OVERVIEW**   **PROCESS AGENTIFICATION**

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# Turn AI ambition into measurable EBITDA.

We identify the processes that consume the most human effort across the portfolio company and rebuild them as agent-operated workflows. Margin and capacity are released without expanding the bench, and AI investment becomes a defensible line in the value-creation case.

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**01 · WHAT WE DO**

A focused 4-stage engagement. First, a process audit across the highest-effort functions — finance, operations, customer support, sales operations, procurement. Second, an agentification roadmap with prioritised value levers and effort estimates. Third, in-flight delivery: agents built, tested and live in production. Fourth, measured EBITDA capture, tracked against baseline.

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**02 · WHAT YOU GET**

Agent-operated workflows live in production across the prioritised processes. A margin-uplift dashboard quantifying the EBITDA contribution. A value-creation case ready to feature in the next exit narrative — including before/after process metrics, cycle-time reduction and FTE re-allocation.

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**03 · TYPICAL TIMELINE**

90–180 days end-to-end. The first 30 days are diagnostic and roadmap; days 30–120 build and pilot the priority agents; days 120–180 hardening and EBITDA measurement against baseline.

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**HEADLINE OUTCOME**

# 5–20%

**EBITDA MARGIN IMPROVEMENT**

*Request a deep-dive briefing — [info@ailighthousepartners.co.uk](mailto:info@ailighthousepartners.co.uk)*